



SMPTE 2018 Exhibitor Rules and Regulations

These rules and regulations ("rules") are part of the Exhibitor Application & Contract for the 2018 SMPTE Technical Conference & Exhibition ("application") and are binding on all exhibitors. Accordingly, all exhibitors should read these rules carefully before signing the application. After completing this application, exhibitors are encouraged to provide a copy of these rules to the person(s) responsible for the set-up of the exhibit, as well as all employees who will be present during the SMPTE Technical Conference & Exhibition, to ensure complete compliance with these rules.

STANDARD BOOTH EQUIPMENT

Standard in-line booths will consist of an eight-foot-high curtain backwall, two three-foot-high curtain side rails, and a 7" x 44" one-line identification sign that will be centered on the backwall of the booth. Each 10x10 booth will be equipped with two standard-height chairs, one wastebasket and one 6-foot long, 30-inch high draped table. Each 6x6 booth will be equipped with one standard-height chair, one wastebasket and one 4-foot long, 30-inch high draped table. The booth cost does not include any other furniture or display cases, but this equipment can be rented from the official contractor.

UNION REGULATIONS

It is important to note that all exhibitor activities will be governed by the union regulations in place at the conference site. Exhibitors will be permitted to set up their own exhibits only if the booth measures no more than 10' x 10' and can be set up in less than one half hour without the use of tools. Any exhibits larger than 10' x 10' or that cannot be set up within these restrictions must be erected and dismantled using union labor. Complete union information will be included in the exhibitor service manual sent to all exhibitors.

EXHIBITOR HOSPITALITY AND PRIVATE EVENTS

Exhibitors are not permitted to secure hospitality suites or private event space at the Westin Bonaventure without prior authorization from SMPTE. Any Exhibitor-hosted event during the duration of the 2018 Annual Technical Conference & Exhibition must be approved by SMPTE and cannot conflict with any conference-related activity or event. Any exhibitor hosting an event not approved by SMPTE during the Annual Technical Conference & Exhibition will be in breach of this contract, and penalties may apply. The use of the SMPTE name or logo to promote an event not approved in conjunction with the Annual Technical Conference and Exhibition is prohibited.

EXHIBITOR PERSONNEL

Access to the exhibit hall during set up and dismantling periods will be restricted to exhibitors and authorized installation and dismantling crews.

All exhibitor personnel requiring access to the exhibit halls during regular show hours must wear an exhibitor badge issued by SMPTE and obtained through normal registration procedures, which includes payment of a \$150 food and beverage fee for each Exhibitor Booth Personnel badge that is issued. This Exhibitor Booth Personnel registration will permit access to the Exhibit Floor, as well as access to any food and beverage events occurring in the Exhibit Hall, including Receptions, Coffee Breaks, and any Lunch provided in the Exhibit Hall. SMPTE will provide three (3) complimentary Exhibitor Booth Personnel registrations for each 10 ft. x 10 ft. booth, or two (2) complimentary Exhibitor Booth Personnel registrations for each 6 ft. x 6 ft. booth. As a courtesy to exhibitors that are also sponsors, one additional complimentary Exhibitor Booth Personnel registration will be issued for each \$1,000.00 in sponsorship funds provided by the exhibitor. The number of badges issued to each exhibitor can be limited by SMPTE where such action is deemed necessary. Each person issued an exhibitor badge must be employed by the exhibitor or have a direct business affiliation with the exhibitor.



COMPLIMENTARY EXHIBITOR SESSION REGISTRATION

In addition to the complimentary Exhibitor Booth Personnel registrations described above, SMPTE will provide one (1) complimentary Annual Technical Conference or (1) complimentary Annual Technical Conference Plus Symposium registration for each 10 ft. x 10 ft. booth. The Annual Technical Conference registration includes admission to all technical sessions 23-25 October, admission to the Exhibition, any evening reception(s) in the Exhibit Hall, and any luncheon events in the Exhibit Hall. If the Annual Technical Conference Plus Symposium package is selected, the registrant will be admitted to all those events plus the SMPTE Pre-Conference Symposium on 22 October, plus any associated meals or receptions. These complimentary registrations will be issued on a per-booth space basis and not on a per-company basis for co-exhibiting companies. Other exhibitor personnel who wish to attend conference sessions must register and will be extended the Member Rate.

COMPLIMENTARY EXHIBIT HALL PASSES

Exhibitors will be provided with a discount code for complimentary exhibit hall registration prior to the conference to send to current clients and potential customers. Note that these complimentary passes are not to be used by exhibitor booth personnel or other employees/contractors. These passes include admission to the Exhibition Tuesday through Thursday. Tickets may be purchased for Luncheons and other Special Events. Registrations completed through these Exhibitor referrals will be tracked and the Exhibiting Company with the highest number of referral registrations will receive a complimentary conference Attendee List at the conclusion of the event.

ASSIGNMENT OF SPACE

All booth space assignments will be handled by Wes Simpson, who can be contacted at wsimpson@smpte.org. Any changes to booth space assignments must be approved by Wes Simpson.

CO-EXHIBITING AND SUBLETTING SPACE

Co-Exhibiting a space 50/50 with another party is permitted. This allows both companies to appear in the mobile program guide and other promotional materials. However, each party must sign an individual Exhibitor Contract, and list with whom each will be Co-Exhibiting. Both co-exhibitors must pay for an upgraded listing on the electronic show guide. Please note that if one Co-Exhibitor cancels, the remaining exhibitor will be required to pay the full fee for the exhibit space. Other than the agreed Co-Exhibiting allowance above, the subletting, assignment or appointment of the whole or any part of this space by any exhibitor is prohibited. No exhibitor can permit any other party to exhibit in the assigned space any goods or services other than those provided or handled by the contracting exhibitor, nor permit the solicitation of business by others within this space.

EXHIBITOR CANCELLATION AND REFUND POLICY

All cancellations must be made in writing and faxed to SMPTE Headquarters at +1 914-206-4216, with a copy e-mailed to Wes Simpson at wsimpson@smpte.org. A \$1,000.00 deduction per 10 ft. x 10 ft. booth, and a \$500 deduction per 6 ft. x 6 ft. booth will be made from any refunds for cancellations received in writing prior to June 30, 2018. No refund of exhibit fees will be made for cancellations received after that date. Any reductions in the amount of exhibit space reserved will be treated as a cancellation of that portion of the reserved space and will be subject to the terms of the cancellation policy. Cancellation refunds will be issued after the exhibition.

BOOTH CONSTRUCTION/DESIGN/LAYOUT REGULATIONS

All exhibit booths must conform to the following standards: no side rails can exceed 40 inches in height; backgrounds are limited to ten (10) feet in height; no exhibit construction, side rails, displays, fixtures, or products can exceed 40 inches in height except in the back half of the exhibit. For peninsula or "end cap" booths, nothing may exceed 40 inches in height within 5 feet of any aisle, including the front and side aisles; backdrops, display walls or other display items higher than 40 inches are limited to 10 feet in width and must be centered along the rear wall of the peninsula to prevent encroachment into the 5 foot setback required from each side aisle. Maximum height for



any part of an exhibit is ten (10) feet. Note that ventilation ducts present above some booth locations in the exhibit hall will further reduce the maximum height to 9 feet or 8 feet 6 inches. Signs and/or logos are considered part of the exhibit and therefore are subject to the above regulations. No signs, fixtures, or displays, or other materials can be hung or suspended from the ceiling of the exhibit hall without prior permission from SMPTE. All materials used in the exhibit area must be flameproof and fire resistant in order to conform to local fire ordinances and in accordance with regulations established by the National Association of Fire Underwriters. Crepe paper, corrugated paper, flameproof or otherwise, will not be permitted. Display racks, signs, spotlights and special equipment must be approved before use, and all displays are subject to inspection by the Fire Prevention Bureau/Fire Marshall. Any exhibits or parts thereof found not to be fireproof can be ordered dismantled and removed. All aisles and exhibits must be kept clear at all times, and fire stations, fire alarms and fire extinguisher equipment are not to be covered or obstructed. Note that the Exhibit Hall is carpeted.

CONDUCT RESTRICTIONS

Any noise from electrical or other mechanical apparatus or from demonstrations must be muffled so noise does not interfere with other exhibitors. SMPTE reserves the right to determine at what point excessive sound constitutes interference with others and must be discontinued. Exhibitor agrees to abide by SMPTE's determination and to decrease or eliminate the sound source as necessary. Exhibitors cannot canvass or distribute advertising or promotional material outside the exhibitor's own booth. Exhibitors or any other entities who wish to host hospitality suites or other events at any time during the period of October 22-25, 2018 must obtain written permission from SMPTE prior to planning or reserving such events. Solicitations of business, or conferences in the interest of business, except by exhibiting firms is prohibited. Contests, lotteries, raffles, and games of chance within the booths must be approved by SMPTE in advance. In the event of dispute, SMPTE's ruling is final. Character of the exhibits is subject to the approval of SMPTE. SMPTE reserves the right to refuse applications not meeting standards required or expected, as well as the right to curtail exhibits or parts of exhibits which reflect poorly upon the character of the meeting. Non-professional products or services are not to be displayed. This applies to displays, literature, advertising, novelties, souvenirs, conduct of persons, etc. No signs or other articles are to be fastened to exhibit hall walls, ceilings, or electrical fixtures. Use of tacks, plastic tape, nails, screws, bolts, or any other tools or materials that could mar the floor or walls is prohibited.

LIMITATION OF LIABILITY

Exhibitor agrees to protect, save, and keep SMPTE, the Westin Bonaventure Hotel, and each of their employees, directors, officers, successors, assigns and agents forever harmless from any damage or charges imposed for violation of any law or ordinance by the exhibitor, his/her employees or agent(s). Exhibitor shall at all times protect, indemnify, save and keep harmless SMPTE, the Westin Bonaventure Hotel, each of their employees, directors, officers, successors, assigns and agents from and against all costs (including reasonable attorney's fees), losses, expenses or liabilities to third parties arising from any act or omission (negligent or otherwise) of the exhibitor or its representatives in connection with the exhibitor's participation in the SMPTE Technical Conference & Exhibition.

SECURITY/INSURANCE

Exhibitors wishing to insure their exhibit materials, goods and/or wares against theft, damage by fire, accident or loss of any kind, must do so at their own expense. As a courtesy to exhibitors, security service for the exhibit area will be furnished by SMPTE during the hours deemed necessary by SMPTE. The exhibitor acknowledges that security guards and storage areas can be provided by SMPTE merely as a service, and that SMPTE has made no representation regarding the adequacy of such security measures. The safekeeping of the exhibitor's property shall remain the responsibility of the exhibitor, and exhibitors are urged to take a portal-to-portal rider available at a nominal cost on their own insurance policy protecting them against loss through theft, fire, damage, etc. The exhibitor understands that neither SMPTE nor the Westin Bonaventure Hotel maintain insurance covering the exhibitor's property and it is the sole responsibility of the exhibitor to obtain such insurance.



PROTECTION OF PROPERTY RIGHTS

The exhibitor represents and warrants to SMPTE that no materials used in or in connection with its exhibit infringe upon the trademarks, copyrights (including, without limitation, copyrights of music and other materials used or broadcast by exhibitor) or other intellectual property rights of any third party. The exhibitor agrees to immediately notify SMPTE of any information of which exhibitor becomes aware regarding actual or alleged infringement of any third party's trademarks, copyrights or other intellectual property rights. The exhibitor agrees to indemnify, defend and hold SMPTE, its employees, directors, officers, successors, assigns and agents harmless from and against all losses, damages and costs (including reasonable attorney's fees) arising out of, or related to, claims of infringement by exhibitor of the trademarks, copyrights and other intellectual property rights of any third party. The exhibitor agrees that SMPTE shall not be liable for and recognizes SMPTE's disclaimer of all liability for infringement or alleged infringement of the trademarks, copyrights or other intellectual property of any third party arising out of the actions of any exhibitor.

AMERICANS WITH DISABILITIES ACT

In compliance with the Americans with Disabilities Act, SMPTE will make all reasonable efforts to accommodate persons with disabilities at the SMPTE Technical Conference & Exhibition. However, each exhibitor is responsible for making its exhibit accessible to persons with disabilities as required by the Americans with Disabilities Act and shall hold SMPTE, the Westin Bonaventure Hotel, and any officer, employee, or agent thereof, harmless from any consequences of exhibiting companies who fail in this regard.

VIOLATIONS

Violation of any of these regulations on the part of the exhibitor, his employees or agents, shall annul the right to occupy space and such exhibitor will forfeit to SMPTE all monies that have been paid. Upon violation of any of these regulations on the part of the exhibitor, his employees or agents, SMPTE is given the right to terminate the exhibitor's right to occupy space and SMPTE can re-enter and take possession of the space and remove all persons and goods at the exhibitor's expense. Exhibitor shall be solely responsible for all damages which management can incur and shall forfeit all monies paid or due. Exhibitor expressly waives the service of written notice to re-enter and terminate.

CANCELLATION OF EXPOSITION

It is mutually agreed that in the event of cancellation of the SMPTE Technical Conference & Exhibition, for any reason, this agreement will be terminated and SMPTE shall determine a reasonable and equitable basis for the refund of such portion of the exhibit fees as is possible, after due consideration of expenditures and commitments already made. The exhibitor agrees that SMPTE's determination of such refund will be controlling and further agrees to respect such determination as reasonable and equitable. The exhibitor agrees to hold SMPTE harmless and to fully indemnify SMPTE from any damages or charges or related costs that can arise for any reason under this section.

ADMISSION OF INSTALLATION AND DISMANTLING CREWS

It is the recommendation of SMPTE that the official contractor be used for the installation and removal of all exhibits. For those companies who wish to use an outside installation and dismantling company or exhibit house to supervise, install, and/or dismantle their exhibit, the following regulations will apply:

Exhibitors **MUST** advise SMPTE and the official contractor in writing by September 1, 2018, of their intent to hire an outside installation and dismantling company or exhibit house to supervise, install, and/or dismantle their exhibit.

Non-official contractors must furnish proof of adequate insurance, in the amount of \$1,000,000.00 in the form of a policy rider* furnished by their broker to SMPTE's and the official contractor's offices no less than thirty (30) days



in advance of actual installation dates. SMPTE and the official contractor MUST be notified by September 1, 2018, if an exhibitor is utilizing the services of an independent contractor. The certificate of insurance should also be forwarded to SMPTE and the official contractor at this time.

Non-official contractors must check-in with the official contractor on-site during the scheduled move-in period to receive entrance badges for access to the exhibit floor.

Non-official contractors must furnish SMPTE the names, addresses, and telephone numbers of key executives for emergency contact.

Non-official contractors cannot solicit business on the exhibit floor at any time.

*The statement/letter of intent and insurance rider are not required by the exhibitors who plan to set up and dismantle their own booths or equipment with their own employees according to union regulations.

EXHIBIT BOOTH INFORMATION

Exhibitors can use the standard booth design provided by the official contractor or can elect to use their own exhibit booth. Exhibitors using their own exhibit booths must comply with all rules detailed under Booth Construction/Design/Layout Regulations.

BOOTH CLEANING

Wastebaskets will be emptied once prior to the opening of the show, and once each evening thereafter. Any other cleaning of the exhibit booth is the responsibility of each exhibitor. Cleaning supply order forms will be provided in the exhibitor service manual.

SHIPPING INSTRUCTIONS/INFORMATION

Detailed shipping instructions will be included in the exhibitor service manual that will be sent to all confirmed exhibitors.

AMENDMENTS AND ENFORCEMENT

Enforcement of all matters not covered by these rules is at the discretion of SMPTE. The exhibitor agrees that SMPTE shall have the right to make such rules and regulations or changes in floor plan arrangements of booths, as it shall deem necessary and to amend same from time to time. SMPTE reserves the right to amend, interpret and enforce all contract conditions, rules and regulations. Written notice of any amendments or interpretations shall be given to exhibitors. Each exhibitor, for himself, his agent, and employees agrees to abide by the contract conditions, rules and regulations set forth herein, or by any subsequent amendments or interpretations.